



Local One

International Union of Elevator Constructors
Of New York and New Jersey – (AFL-CIO)
47-24 27th Street, Long Island City, New York 11101
Phone: (718) 767-7004 FAX: (718) 383-0068



Mr. Jack O'Shea
Start Elevator LLC
4350 Bullard Ave.
Bronx, NY 10466

October 15, 2021

Dear Mr. O'Shea:

I hope this communication finds you well.

I am writing to you today regarding the organizing drive currently underway at Start Elevator being spearheaded by my union's organizing department.

On behalf of the International Union of Elevator Constructors (IUEC) – specifically, the Local One Elevator Constructors – I would first like to express what a great honor it would be to represent the talented, hardworking elevator workers of Start Elevator.

While my organizers are pursuing a more aggressive, bottom-up approach, I am writing to see if you might be amenable to sitting down for a meeting soon. It is my preference that this organizing drive evolves to become more of a proactive partnership – a win-win for you and your business, as well as your talented workforce.

There are many important items I'd like to discuss with you, including but not limited to:

- Taking advantage of the IUEC's DOL-accredited apprenticeship training program and other resources, including various continuing education opportunities
- Ensuring your mechanics have access to the proper education and training needed to meet all requirements included in the new elevator safety law (e.g. providing a pathway to licensing for your employees)
- Introducing Start Elevator to grant programs available to signatory contractors vying to maintain current jobs and also win new business
- Protecting your current client roster and helping your company expand its footprint

I welcome any questions or feedback you may have, as these are just a few of the issues on my radar. Furthermore, I'd even be interested in you perhaps teaching a class at IUEC Local One similar to that which you led at IBEW Local 3.

Candidly, what I'm hoping for is an opportunity for you and me to discuss our issues, find a middle ground, and focus on the future. If we do this right, we can, as leaders, demonstrate to others – from both union and business communities – the success that comes to those who learn to marry labor and management.

I'd like to get something on our calendars at your earliest convenience. If scheduling an in-person meeting – or even a virtual one – is something you might be willing to do, let me know.

Sincerely,

A handwritten signature in black ink, appearing to read "Leonard Legotte", with a long horizontal flourish extending to the right.

Leonard Legotte
President and Business Manager
International Union of Elevator Constructors
Local One